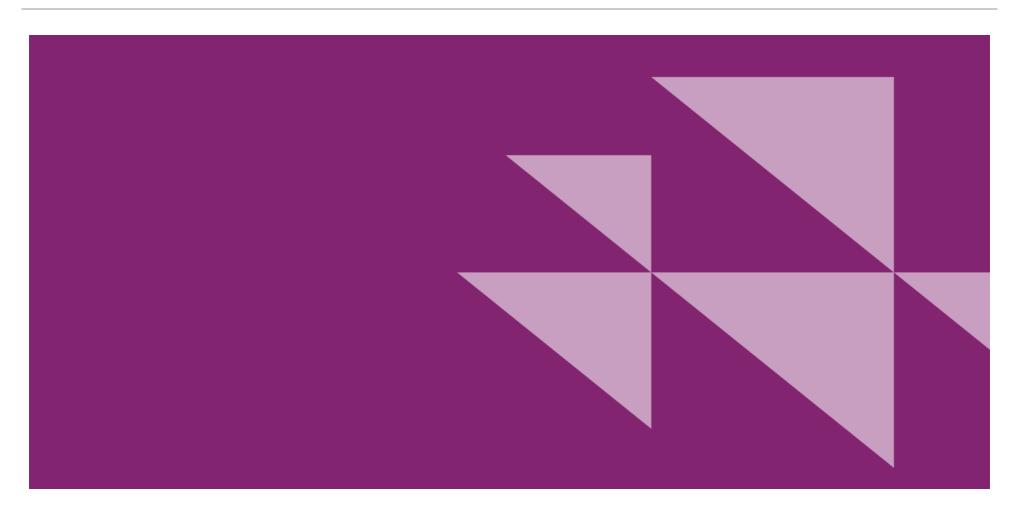


CDP Climate Change 2019 Questionnaire



CDP Climate Change Questionnaire Preview and Reporting Guidance 2019 - Version Control

Version number	Release/Revision date	Revision summary
0.1	Released: Dec 17, 2018	The 2019 climate change questionnaire preview and the general preliminary version of the reporting guidance was released.
0.2	Revised: March 14, 2019	 The terms for submitting your response to CDP have been updated for 2019 General questions Question linkages to the TCFD were revised in 'Connection to other frameworks' for C2.2b, C2.2c, C2.3a, C2.4a, C3.1d, C3.1f, C3.1g, C4.1c, C4.2, C6.2, and C9.1 C1.1a: Modifications to 'Requested content': the requirement to "Provide a rationale" removed and replaced with "Explain how the responsibilities" C2.2c: Clarifications to 'Requested content' for "Please explain" column C2.2d: Modifications to 'Rationale' and 'Requested content', and new 'Explanation of terms' C2.3a: Modifications to 'Requested content' for "Management method" column C2.4a: Modifications to 'Requested content' for "Strategy to realize opportunity" column C2.5: Modifications to 'Rationale' and 'Requested content' C2.6: Modifications to 'Rationale' and 'Requested content' C4.1a: Modifications to column headers (columns 4 and 10) C4.1b: Modifications to column headers (columns 4, 8 and 11) C6.1: Clarifications to the "Note on biogas" C7.3b: Modifications to 'Requested content' Agricultural commodities, Food, beverage & tobacco and Paper & forestry sectors

 C-AC6.6a/C-FB6.6a/CPF6.6a: Clarifications to text in column 1 Cement, Chemicals, Coal, Electric Utilities, Metals & Mining, Oil & Gas, Steel, Transport OEMs and Transport Services sectors
● C-CE7.4/C-CH7.4/C-CO7.4/C-EU7.4/C-MM7.4/C-OG7.4/C-ST7.4/C-TO7.4/C-TS7.4: Clarifications to 'Additional Information' regarding biogas.
General questions and all sectors
 Numeric limits and/or decimal places modified in C2.3a, C2.4a, C4.1b, C4.2, C4.3b, C6.3, C6.10, C-TS6.15, C-OG7.1b, C-TO7.8, C-TO8.4, C-OG9.3b, C-CE9.6, C-CH9.6, C-CO9.6/C-EU9.6/C-OG9.6, C-MM9.6, C-TO9.6/C-TS9.6, C-ST9.6, SC0.1

CDP disclosure cycle 2019

Accessing questionnaire previews, reporting guidance, and scoring methodologies

CDP's corporate questionnaire previews, reporting guidance, and scoring methodologies can be accessed by program (climate change, forests, and water security) from the <u>guidance for companies</u> page of CDP's website. You will be presented with three prompt screens that allow you to select the sectors and other details relevant to your organization. Questionnaires are valid for information requests from investors, as well as from customers that are members of CDP's supply chain program. As there are sector-specific questions throughout the questionnaires, you might find that question numbers skip since not all questions will be applicable to your organization.

Responses to questionnaires are submitted via CDP's online response system (ORS), which is part of CDP's online disclosure platform. Please refer to <u>Using CDP's Online Disclosure Platform</u> for more detail. Note that while the questions themselves are the same in the questionnaire preview as they are in the ORS, the format may differ, particularly for drop-down options and tables.

Full and Minimum versions of the questionnaire

For all CDP questionnaires, there are two versions: minimum and full. The minimum version contains identical but fewer questions, and no sector-specific questions or data points.

- The minimum version of a questionnaire can by completed by:
- Organizations disclosing to that questionnaire for the first time; OR- Organizations not disclosing to that questionnaire for the first time, but with an annual revenue of less than EUR/US\$250 million

Although any organizations meeting the above criteria may opt to complete a minimum version, they may not be eligible for scoring.

For more information on scoring eligibility and implications, please see

For previous responders with an annual revenue of less than EUR/US\$250 million, CDP reserves the right to remove the option of a minimum version questionnaire due to the organization's potential or existing environmental impact.

Note that companies eligible to complete the minimum version of a questionnaire can choose to answer the full version if they consider this to provide greater benefit to their organization or stakeholders.

Timeline:

December 2018	

	Preview of questionnaires and preliminary version of reporting guidance released on CDP website.
March 2019	Final version of reporting guidance and scoring methodologies released on CDP website.
April 2019	Access will be provided to CDP's online response system (ORS).
July 2019	 Responses to investor and supply chain requests must be submitted by 31st July 2019 to be automatically eligible for scoring and inclusion in CDP reports (where applicable).

For any disclosure-related enquiries, please contact respond@cdp.net.

CDP climate change questionnaire

Introduction to CDP's climate change program and questionnaire

CDP works to reduce companies' greenhouse gas emissions and mitigate climate change risk.

The 2015 Paris Agreement was a tipping point in the global approach to climate change. By agreeing to limit global temperature rises to well below 2°C, governments have committed to transforming to a low-carbon economy. This transition will create winners and losers within and across business sectors, as the manifestation of climate-related opportunities and risks accelerates in both size and scope. Business as usual will not be a good indicator of how companies will perform.

We believe that improving corporate awareness through measurement and disclosure is essential to the effective management of carbon and climate change risk. We request information on climate risks and low-carbon opportunities from the world's largest companies on behalf of over 525 institutional investor signatories with a combined US\$96 trillion in assets.

Regulators have begun to respond to the risks, notably with the Task Force on Climate-related Financial Disclosures (TCFD). Established by the Financial Stability Board, the TCFD has moved the climate disclosure agenda forward by emphasizing the link between climate-related risk and financial stability. The Task Force has recommended that both companies and investors disclose climate change information. This includes whether they are conducting scenario analysis in line with a 2-degree pathway and then setting out how climate-related issues impact their strategy and financial planning. This amplifies the longstanding call from CDP's investor signatories for companies to disclose comprehensive, comparable environmental data in their mainstream reports, driving climate-related risk management further into the boardroom.

Commit to Action

CDP and its partners in the <u>We Mean Business</u> coalition have created a central platform for companies to take action on key climate issues, with hundreds of companies from every economic sector and geography taking action to date. The We Mean Business <u>"Take Action"</u> platform gives companies a clear pathway for building the Paris Agreement into their business strategies and to future-proof growth, giving policy makers the confidence in raising their ambitions as governments prepare to ratchet up their national pledges in 2020.

Companies who have made commitments through We Mean Business can track progress against them via CDP's annual disclosure requests. For example – Report on your commitment to adopt a science-based emissions reduction target by answering to C4.1 and C4.2 sub-questions in detail. For more specific information on each commitment and how companies can report on their progress in the relevant sections of the CDP's questionnaires, please refer to the 'Commit to Action Technical note'.

Climate change questionnaire developments

The CDP climate change questionnaire was redesigned in 2018 in response to market needs and the following developments were included:

- Integration of sector-specific questions
- Inclusion of the TCFD recommendations
- Increased emphasis on forward-looking metrics and improved alignment with other reporting frameworks

Sector approach

For climate change, CDP has incorporated sector-specific questions for 12 high-impact sectors. The rationale for developing a refined questionnaire for each of these sectors is outlined in the relevant sector introduction. Companies with business activities outside of these sectors will receive a general questionnaire, as in previous years.

Each question number in the climate change questionnaire begins with the letter C. Questions that are unique to companies in a particular sector are labelled using a two-letter abbreviation within the question number. These abbreviations are noted below.

2019 climate change sectors:

- Agriculture: Agriculture commodities (AC); Food, beverage & tobacco (FB); Paper & forestry (PF)
- Energy: Coal (CO); Electric utilities (EU); Oil & gas (OG)
- Materials: Cement (CE); Chemicals (CH); Metals & mining (MM); Steel (ST)
- Transport: Transport services (TS); Transport OEMs (TO)

Note for financial services sector companies:

Financial institutions can play a pivotal role in accelerating the transition to a low-carbon future. The TCFD recommendations highlight the importance of climate-related financial disclosures by this sector to enable stakeholders to better understand the concentrations of carbon-related assets in the financial sector and the financial system's exposures to climate-related risks. The supplemental guidance provided by the Task Force focuses on the importance of considering the impacts of climate-related issues in the context of their financial activities such as lending, financial intermediary, investment and/or insurance underwriting activities.

Financial services sector companies should respond to the CDP climate change questionnaire in the context of these activities, in addition to operational activities. Where necessary, specific guidance has been included to clarify the type of information banks, insurance companies and asset managers should consider in their response. For further information, a <u>Technical Note on Financial Services</u> will be made available.

Questionnaire changes in 2019

The questionnaire is stabilized for 2019 so there are no major changes. There are some minor revisions to reflect feedback and a correction of errors. There are no new sectors questions. Revisions and changes are indicated within the questionnaire as: "no change", "minor change" or "modified question". "Minor change" indicates wording edits and revisions to drop-down options or a simple clarification, while a "modified question" indicates that a data request has been revised.

A detailed document on climate change question changes from 2018 to 2019 is available on the CDP website.

C0 Introduction

Introduction

(C0.1) Give a general description and introduction to your organization.

Change from 2018

No change

Response options

This is an open text question with a limit of 5,000 characters.

Please note that when copying from another document into the disclosure platform, formatting is not retained.

Telos empowers and protects the world's most security-conscious organizations with solutions for continuous security assurance of individuals, systems, and information. Telos' offerings include cybersecurity solutions for IT risk management and information security; cloud security solutions to protect cloud-based assets and enable continuous compliance with industry and government security standards; and enterprise security solutions to ensure that personnel can work and collaborate securely and productively. The company serves military, intelligence and civilian agencies of the federal government, allied nations and commercial organizations around the world.

(C0.2) State the start and end date of the year for which you are reporting data.

Change from 2018

No change

Response options

Please complete the following table.

Page 9

Start date	End date	Indicate if you are providing emissions data for past reporting years	Select the number of past reporting years you will be providing emissions data for
From: 01/01/2017	To: 12/31/2018	Select from: • Yes • No	Select from: 1 year 2 years 3 years

(C0.3) Select the countries/regions for which you will be supplying data.

Change from 2018

Minor change

Response options

Please complete the following table:

Country/Region

Select all that apply: US-Mid-Atlantic Region

[Country/region drop-down list]

(C0.4) Select the currency used for all financial information disclosed throughout your response.

Change from 2018

No change

Response options

Please complete the following table:

Currency

Select from: US Dollars

[Currency drop-down list]

C1 Governance

Board oversight

(C1.1) Is there board-level oversight of climate-related issues within your organization?

Change from 2018

No change

Connection to other frameworks

SDG

Goal 12: Responsible consumption and production

Response options

Select one of the following options:

- Yes
- No

(C1.1c) Why is there no board-level oversight of climate-related issues and what are your plans to change this in the future?

Question dependencies

This question only appears if you select "No" in response to C1.1.

Change from 2018

No change

Response options

Please complete the following table:

Primary reason	Board-level oversight of climate-related issues will be introduced in the next two years.	Please explain
Text field [maximum 1,000 characters] As a government contractor, Telos' has focused on the compliance with the DOD and civilian agencies compliance requirements, with an emphasis on cybersecurity. Our resources have not been allocated to measure climate change risks until the customer has made this requirement.	Select from: • Yes, we plan to do so within the next two years • No, we do not currently plan to do so	Text field [maximum 2,400 characters] Beginning in 2019, climate change risks will be incorporated with Telos' overall risk assessment and reported to the Board of Directors.

Management responsibility

(C1.2) Provide the highest management-level position(s) or committee(s) with responsibility for climate-related issues.

Change from 2018

Minor change

Connections to other frameworks

TCFD

Governance recommended disclosure b) Describe management's role in assessing and managing climate related risks and opportunities.

SDG

Goal 12: Responsible consumption and production

Response options

Please complete the following table. You are able to add rows by using the "Add Row" button at the bottom of the table.

Name of the position(s) and/or committee(s)	Responsibility	Frequency of reporting to the board on climate-related issues
Select from:	Select from:	Select from:

Chief Executive Officer (CEO)	Assessing climate-related risks and opportunities	More frequently than quarterly
Chief Financial Officer (CFO)	Managing climate-related risks and opportunities	Quarterly
Chief Operating Officer (COO)	Both assessing and managing climate-related risks and	Half-yearly
Chief Procurement Officer (CPO)	opportunities	Annually
Chief Risks Officer (CRO)	Other, please specify	Less frequently than annually
Chief Sustainability Officer (CSO)		As important matters arise
Other C-Suite Officer, please specify		Not reported to the board
President		
Risk committee		
Sustainability committee		
Safety, Health, Environment and Quality committee		
Corporate responsibility committee		
Other committee, please specify		
Business unit manager		
Energy manager		
Environmental, Health, and Safety manager		
Environment/Sustainability manager		
Facility manager		
Process operation manager		
Procurement manager		
Public affairs manager		
Risk manager		
There is no management level responsibility for climate-related issues		
Other, please specify Quality Manager		

Employee incentives

(C1.3) Do you provide incentives for the management of climate-related issues, including the attainment of targets? Change from 2018

Minor change Page 14

Connection to other frameworks

SDG

Goal 12: Responsible consumption and production

Response options

Select one of the following options:

- Yes
- No

C2 Risks and opportunities

Management processes

(C2.2) Select the option that best describes how your organization's processes for identifying, assessing, and managing climate-related issues are integrated into your overall risk management.

Change from 2018

No change

Connection to other frameworks

TCFD

Risk Management recommended disclosure c) Describe how processes for identifying, assessing, and managing climate related risks are integrated into the organization's overall risk management.

2018 RobecoSAM Corporate Sustainability Assessment (DJSI)

Governance and management incentives

Response options

Select one of the following options:

- Integrated into multi-disciplinary company-wide risk identification, assessment, and management processes
- A specific climate change risk identification, assessment, and management process
- There are no documented processes for identifying, assessing, and managing climate-related issues

(C2.2e) Why does your organization not have a process in place for identifying, assessing, and managing climate-related risks and opportunities, and do you plan to introduce such a process in the future?

Question dependencies

This question only appears if you select "There are no documented processes for identifying, assessing, and managing climate-related issues" in response to C2.2.

Change from 2018

No change

Response options

Please complete the following table:

Primary reason	Please explain
Select from:	Text field Text field [maximum 1,500 characters]
 We are planning to introduce a risk identification, assessment, and management process in the next two years Important but not an immediate business priority Judged to be unimportant, explanation provided Lack of internal resources Insufficient data on operations No instruction from management 	Telos will develop ongoing policies and metrics to identify, analyze and manage climate related issues that are within Telos' control. The first year baseline metrics have been compiled manually, but will be automated for future years reporting and assessment.
Other, please specify	

Risk disclosure

(C2.3) Have you identified any inherent climate-related risks with the potential to have a substantive financial or strategic impact on your business?

Change from 2018

No change

Connection to other frameworks

TCFD

Strategy recommended disclosure a) Describe the climate related risks and opportunities the organization has identified over the short, medium, and long term.

SDG

Goal 13: Climate action

Response options

Select one of the following options:

- Yes
- No

(C2.3a) Provide details of risks identified with the potential to have a substantive financial or strategic impact on your business.

Question dependencies

This question only appears if you select "Yes" in response to C2.3.

Change from 2018

Modified question

Connection to other frameworks

TCFD

Strategy recommended disclosure a) Describe the climate related risks and opportunities the organization has identified over the short, medium, and long term.

Strategy recommended disclosure b) Describe the impact of climate-related risks and opportunities on the organization's businesses, strategy and financial planning.

Please note: columns 1-7 align with the TCFD recommendations.

SDG

Goal 12: Responsible consumption and production

Goal 13: Climate action

Response options

Please complete the following table. For clarity, the table is displayed over several rows. You are able to add rows by using the "Add Row" function at the bottom of the table.

Page 18

Identifier	Where in the value chain does the risk driver occur?	Risk type	Primary climate-related risk driver	Type of financial impact	Company- specific description	Time horizon
Select from: Risk1 - Risk100	Select from: Direct operations Supply chain Customer Investment chain	Select from: Transition risk Physical risk	See drop-down options below	See drop-down options below	Text field [maximum 2,400 characters]	Select from: Current Short-term Medium-term Long-term Unknown

Likelihood	Magnitude of impact	Are you able to provide a potential financial impact figure?	Potential financial impact figure (currency)	Potential financial impact figure - minimum (currency)	Potential financial impact figure - maximum (currency)
Select from: Virtually certain Very likely Likely More likely than not About as likely as not Unlikely Very unlikely Exceptionally unlikely Unknown	Select from: High Medium-high Medium Medium-low Low Unknown	 Yes, a single figure estimate Yes, an estimated range No, we do not have this figure 	Numerical field [enter a number from 0 to 999,999,999,999,999 using up to 2 decimal places]	Numerical field [enter a number from 0 to 999,999,999,999,999 using up to 2 decimal places]	Numerical field [enter a number from 0 to 999,999,999,999,999 using up to 2 decimal places]

Explanation of financial impact figure	Management method	Cost of management	Comment
Text field [maximum 1,000 characters]	Text field [maximum 1,500 characters]	Numerical field [enter a number from 0- 999,999,999,999,999 using a maximum of 2 decimal places]	Text field [maximum 1,000 characters]
disclosure reporting. This creates additional management resources to evaluate carbon	evaluation of carbon emissions and reporting to the BOD along with corporate	decimal places	Facilities Manager, Quality Manager, Director

emissions and manage tasks to track this	risks; the Quality Manager will have	of Compliance and Risk, and Risk committee
information. Many of the strategies for	additional duties to oversee the data reports	members.
carbon emission reductions are already	and management of the tasks related to the	
informally in place, but tracking and	carbon emissions reduction plan.	
reporting the progress has not been		
implemented until this year's baseline		
reporting.		

[Add Row]

Primary climate-related risk driver drop-down options (column 4)

Select one of the following options:

nsition	

- Policy and legal: Increased pricing of GHG emissions
- Policy and legal: Enhanced emissions-reporting obligations
- Policy and legal: Mandates on and regulation of existing products and services
- Policy and legal: Exposure to litigation
- · Policy and legal: Other
- Technology: Substitution of existing products and services with lower emissions options
- Technology: Unsuccessful investment in new technologies
- Technology: Costs to transition to lower emissions technology
- Technology: Other
- Market: Changing customer behavior
- Market: Uncertainty in market signals
- Market: Increased cost of raw materials
- Market: Other
- Reputation: Shifts in consumer preferences
- Reputation: Stigmatization of sector
- Reputation: Increased stakeholder concern or negative stakeholder feedback
- · Reputation: Other

Physical risks

- Acute: Increased severity of extreme weather events such as cyclones and floods
- Acute: Other
- Chronic: Changes in precipitation patterns and extreme variability in weather patterns
- Chronic: Rising mean temperatures
- Chronic: Rising sea levels
- Chronic: Other

Type of financial impact drop-down options (column 5)

Select one of the following options:

Transition risks

If primary climate-related risk driver is Policy and legal:

- Increased operating costs (e.g., higher compliance costs, increased insurance premiums)
- Write-offs, asset impairment, and early retirement of existing assets due to policy changes
- Increased costs and/or reduced demand for products and services resulting from fines and judgements
- Increased credit risk (e.g., increased probability of default and/or loss given default)
- Increased insurance claims liability arising from climate-related impacts
- Other, please specify

If primary climate-related risk driver is Technology:

- Write-offs and early retirement of existing assets due to technology changes
- Reduced demand for products and services
- Research and development (R&D) expenditures in new and alternative technologies
- Capital investments in technology development
- Costs to adopt/deploy new practices and processes
- Increased credit risk (e.g., increased probability of default and/or loss given default)
- Increased insurance claims liability arising from climate-related impacts
- Other, please specify

If primary climate-related risk driver is Market:

- Reduced demand for goods and/or services due to shift in consumer preferences
- Increased production costs due to changing input prices (e.g., energy, water) and output requirements (e.g., waste treatment)
- Abrupt and unexpected shifts in energy costs
- Change in revenue mix and sources resulting in decreased revenues
- Re-pricing of assets (e.g., fossil fuel reserves, land valuations, securities valuations)
- Increased credit risk (e.g., increased probability of default and/or loss given default)
- Increased insurance claims liability arising from climate-related impacts
- Other, please specify

If primary climate-related risk driver is Reputation:

• Reduced revenue from decreased demand for goods/services

Physical risks

- Reduced revenue from decreased production capacity (e.g., transport difficulties, supply chain interruptions)
- Reduced revenue and higher costs from negative impacts on workforce (e.g., health, safety, absenteeism)
- Write-offs and early retirement of existing assets (e.g., damage to property and assets in "high-risk" locations)
- Increased operating costs (e.g., inadequate water supply for hydroelectric plants or to cool nuclear and fossil fuel plants)
- Increased capital costs (e.g., damage to facilities)
- Reduced revenues from lower sales/output
- Increased insurance premiums and potential for reduced availability of insurance on assets in "high-risk" locations
- Increased credit risk (e.g., increased probability of default and/or loss given default)
- Increased insurance claims liability arising from climate-related impacts
- Other please specify

- Reduced revenue from decreased production capacity (e.g., delayed planning approvals, supply chain interruptions)
- Reduced revenue from negative impacts on workforce management and planning (e.g., employee attraction and retention)
- Reduction in capital availability
- Increased credit risk (e.g., increased probability of default and/or loss given default)
- Increased insurance claims liability arising from climate-related impacts
- Other, please specify

(C2.3b) Why do you not consider your organization to be exposed to climate-related risks with the potential to have a substantive financial or strategic impact on your business?

Question dependencies

This question only appears if you select "No" in response to C2.3.

Change from 2018

No change

Response options

Please complete the following table:

Primary reason	Please explain
Select from:	Text field [maximum 2,400 characters]
Risks exist, but none with potential to have a substantive financial or strategic impact on business	
Evaluation in process	
Not yet evaluated	
Other, please specify	

Opportunity disclosure

(C2.4) Have you identified any climate-related opportunities with the potential to have a substantive financial or strategic impact on your business?

Change from 2018

No change

Connection to other frameworks

TCFD

Strategy recommended disclosure a) Describe the climate related risks and opportunities the organization has identified over the short, medium, and long term.

SDG

Goal 13: Climate action

Response options

Select one of the following options:

- Yes
- Yes, we have identified opportunities but are unable to realize them
- No

(C2.4a) Provide details of opportunities identified with the potential to have a substantive financial or strategic impact on your business.

Question dependencies

This question only appears if you select "Yes" in response to C2.4.

Change from 2018

Modified question

Connection to other frameworks

TCFD

Strategy recommended disclosure a) Describe the climate related risks and opportunities the organization has identified over the short, medium, and long term.

Strategy recommended disclosure b) Describe the impact of climate-related risks and opportunities on the organization's businesses, strategy, and financial planning.

Please note: columns 1-7 align with the TCFD recommendations.

SDG

Goal 7: Affordable and clean energy

Goal 12: Responsible consumption and production

Goal 13: Climate action

Response options

Please complete the following table. For clarity, the table is displayed over several rows. You are able to add rows by using the "Add Row" button at the bottom of the table.

Identifier	Where in the value chain does the opportunity occur?	Opportunity type	Primary climate-related opportunity driver	Type of financial impact	Company-specific description	Time horizon
Select from:	Select from:	Select from:	See drop-down options below	See drop-down options below	Text field [maximum 2,400 characters]	Select from:
• Opp1 - Opp100	Direct operations	Resource efficiency				Current
	Supply Chain	Energy source				Short-term
	Customer	 Products and services 				Medium-term
	Investment chain	Markets				Long-term
		Resilience				

Likelihood	Magnitude of impact	Are you able to provide a potential financial impact figure?	Potential financial impact figure (currency)	Potential financial impact figure - minimum (currency)	Potential financial impact figure - maximum (currency)
Select from: Virtually certain Very likely Likely More likely than not	Select from: High Medium-high Medium Medium-low	Select from: • Yes, a single figure estimate • Yes, an estimated range • No, we do not have this figure	Numerical field [enter a number from 0 to 999,999,999,999,999 using up to 2 decimal places]	Numerical field [enter a number from 0 to 999,999,999,999,999 using up to 2 decimal places]	Numerical field [enter a number from 0 to 999,999,999,999,999 using up to 2 decimal places]

About as likely as not	• Low		
Unlikely	Unknown		
 Very unlikely 			
Exceptionally unlikely			
Unknown			

Explanation of financial impact figure	Strategy to realize opportunity	Cost to realize opportunity	Comment
Text field [maximum 1,000 characters]	Text field [maximum 1,500 characters]	Numerical field [enter a number from 0 to 999,999,999,999,999 using up to 2 decimal places]	Text field [maximum 1,000 characters]

[Add Row]

Primary climate-related opportunity driver drop-down options (column 4)

Select one of the following options:

Resource efficiency	Products and services
Use of more efficient modes of transport	Development and/or expansion of low emission goods and services
Use of more efficient production and distribution processes	Development of climate adaptation and insurance risk solutions
Use of recycling	Development of new products or services through R&D and innovation
Move to more efficient buildings	Ability to diversify business activities
Reduced water usage and consumption	Shift in consumer preferences
• Other	Other
Energy source	Markets
Use of lower-emission sources of energy	Access to new markets
Use of supportive policy incentives	Use of public-sector incentives
Use of new technologies	Access to new assets and locations needing insurance coverage
Participation in carbon market	• Other
Shift toward decentralized energy generation	Resilience
Other	
	Participation in renewable energy programs and adoption of energy-efficiency measures

Resource substitutes/diversification Other

Type of financial impact drop-down options (column 5)

Select one of the following options:

Resource efficiency

- Reduced operating costs (e.g., through efficiency gains and cost reductions)
- Increased production capacity, resulting in increased revenues
- Increased value of fixed assets (e.g., highly rated energy-efficient buildings)
- Benefits to workforce management and planning (e.g., improved health and safety, employee satisfaction resulting in lower costs)
- Other, please specify

Energy source

- Reduced operational costs (e.g., through use of lowest cost abatement)
- Reduced exposure to future fossil fuel price increases
- Reduced exposure to GHG emissions and therefore less sensitivity to changes in cost of carbon
- Returns on investment in low-emission technology
- Increased capital availability (e.g., as more investors favor lower-emissions producers)
- Reputational benefits resulting in increased demand for goods/services
- Other, please specify

Products and services

- Increased revenue through demand for lower emissions products and services
- Increased revenue through new solutions to adaptation needs (e.g., insurance risk transfer products and services)
- Better competitive position to reflect shifting consumer preferences, resulting in increased revenues
- Other, please specify

Markets

- Increased revenues through access to new and emerging markets (e.g., partnerships with governments, development banks)
- Increased diversification of financial assets (e.g., green bonds and infrastructure)
- Other, please specify

Resilience

- Increased market valuation through resilience planning (e.g., infrastructure, land, buildings)
- Increased reliability of supply chain and ability to operate under various conditions
- Increased revenue through new products and services related to ensuring resiliency
- Other, please specify

(C2.4b) Why do you not consider your organization to have climate-related opportunities?

Question dependencies

This question only appears if you select "No" or "Yes, we have identified opportunities but are unable to realize them" in response to C2.4.

Change from 2018

No change Page 26

Response options

Please complete the following table:

Primary reason	Please explain
Select from:	Text field [maximum 2,400 characters]
Opportunities exist, we are unable to realize them	
Opportunities exist, but none with potential to have a substantive financial or strategic impact on	
business	
Evaluation in progress	
Judged to be unimportant	
No instruction from management to seek out opportunities	
Not yet evaluated	
Other, please specify	

C3 Business strategy

Business strategy

(C3.1) Are climate-related issues integrated into your business strategy?

Change from 2018

No change

Response options

Select one of the following options:

- Yes
- No

(C3.1f) Why are climate-related issues not integrated into your business objectives and strategy?

Question dependencies

This question only appears if you select "No" in response to C3.1.

Change from 2018

No change

Response options

This is an open text question with a limit of 5,000 characters.

Please note that when copying from another document into the disclosure platform, formatting is not retained.

As a government contractor, Telos' has focused on the compliance with the DOD and civilian agencies compliance requirements, with an emphasis on cybersecurity. Our business does not require a great amount of physical resources like industries in the high impact sectors. Our management resources have not been allocated to measure or assess climate change risks until the customer has made this requirement. This will change in 2019, the risk committee will incorporate climate change risks as a part of the corporate risk assessment and report to the BOD.

C4 Targets and performance

Targets

(C4.1) Did you have an emissions target that was active in the reporting year?

Change from 2018

No change

Connection to other frameworks

TCFD

Metrics & Targets recommended disclosure c) Describe the targets used by the organization to manage climate related risks and opportunities and performance against targets.

SDG

Goal 7: Affordable and clean energy

Goal 12: Responsible consumption and production

Response options

Select one of the following options:

- Absolute target
- Intensity target
- Both absolute and intensity targets
- No target

(C4.1a) Provide details of your absolute emissions target(s) and progress made against those targets.

Question dependencies

This question only appears if you select "Absolute target" or "Both absolute and intensity targets" in response to C4.1.

Change from 2018

Minor change

Connection to other frameworks

TCFD

Metrics & Targets recommended disclosure c) Describe the targets used by the organization to manage climate related risks and opportunities and performance against targets.

SDG

Goal 7: Affordable and clean energy

Goal 12: Responsible consumption and production

Goal 13: Climate action

2018 RobecoSAM Corporate Sustainability Assessment (DJSI)

Climate-related targets

Response options

Please complete the following table. The table is displayed over several rows for readability. You are able to add rows by using the "Add Row" button at the bottom of the table.

Target reference number	Scope	% emissions in Scope	Targeted % reduction from base year	Base year	Start year	Base year emissions covered by target (metric tons CO2e)
Select from: Abs1-Abs100	Select from drop-down options below	Percentage field [enter a percentage from 0-100 using a maximum of 2 decimal places]	Percentage field [enter a percentage from 0-100 using a maximum of 2 decimal places]	Numerical field [enter a number between 1900- 2019]	Numerical field [enter a number between 1900- 2019]	Numerical field [enter a number from 0- 999,999,999,999 using a maximum of 2 decimal places and no commas]

Target year	Is this a science-based target?	% of target achieved	Target status	Please explain
Numerical field [enter a whole number between 2000- 2100]	Select from drop-down options below	Percentage field [enter a percentage from 0-100 using a maximum of 2 decimal places]	Select from: New Underway Achieved Expired Revised Replaced Retired	Text field [maximum 2,400 characters]

[Add Row]

Scope drop-down options:

Select one of the following options:

- Scope 1
- Scope 2 (location-based)
- Scope 2 (market-based)
- Scope 1+2 (location-based)
- Scope 1+2 (market-based)
- Scope 1+2 (location-based) +3 (upstream)
- Scope 1+2 (location-based) +3 (downstream)
- Scope 1+2 (location-based) +3 (upstream & downstream)
- Scope 1+2 (market-based) +3 (upstream)
- Scope 1+2 (market-based) +3 (downstream)
- Scope 1+2 (market-based) +3 (upstream & downstream)
- Scope 3 (upstream)
- Scope 3 (downstream)
- Scope 3 (upstream & downstream)
- Scope 3: Purchased goods and services
- Scope 3: Capital goods

- Scope 3: Fuel and energy-related activities (not included in Scopes 1 or 2)
- Scope 3: Upstream transportation and distribution
- Scope 3: Waste generated in operations
- Scope 3: Business travel
- Scope 3: Employee commuting
- Scope 3: Upstream leased assets
- Scope 3: Investments
- Scope 3: Downstream transportation and distribution
- Scope 3: Processing of sold products
- Scope 3: Use of sold products
- Scope 3: End-of-life treatment of sold products
- Scope 3: Downstream leased assets
- Scope 3: Franchises
- Other, please specify

Is this a science-based target? drop-down options:

Select one of the following options:

- Yes, this target has been approved as science-based by the Science-Based Targets initiative
- Yes, we consider this a science-based target, but this target has not been approved as science-based by the Science-Based Targets initiative
- No, but we are reporting another target that is science-based
- No, but we anticipate setting one in the next 2 years
- No, and we do not anticipate setting one in the next 2 years

(C4.1b) Provide details of your emissions intensity target(s) and progress made against those target(s).

Question dependencies

This question only appears if you select "Intensity target" or "Both absolute and intensity target" in response to C4.1.

Change from 2018

Minor change

Connection to other frameworks

TCFD

Page 32

Metrics & Targets recommended disclosure c) Describe the targets used by the organization to manage climate related risks and opportunities and performance against targets.

SDG

Goal 7: Affordable and clean energy

Goal 12: Responsible consumption and production

Goal 13: Climate action

2018 RobecoSAM Corporate Sustainability Assessment (DJSI)

Climate-related targets

Response options

Please complete the following table. The table is displayed over several rows for readability. You are able to add rows by using the "Add Row" button at the bottom of the table.

Target reference number	Scope	% emissions in Scope	Targeted % reduction from base year	Metric	Base year	Start year
Select from: Int1-Int100	Select from drop-down options below	Percentage field [enter a percentage from 0-100 using a maximum of 2 decimal places]	Percentage field [enter a percentage from 0-100 using a maximum of 2 decimal places]	Select from drop-down options below	Numerical field [enter a whole number between 1900- 2019]	Numerical field [enter a whole number between 1900- 2019]

Normalized base year emissions covered by target (metric tons CO2e)	Target year	Is this a science- based target?	% of target achieved	Target status	Please explain	% change anticipated in absolute Scope 1+2 emissions	% change anticipated in absolute Scope 3 emissions
Numerical field [enter a number from 0- 999,999,999,999 using a maximum of 10 decimal places and no commas]	Numerical field [enter a whole number between 2000- 2100]	Select from drop-down options below	Percentage field [enter a percentage from 0-100 using a maximum of 2 decimal places]	Select from: New Underway Achieved Expired Revised	Text field [maximum 2,400 characters]	Percentage field [enter a percentage from -999 - 999 using a maximum of 2 decimal places]	Percentage field [enter a percentage from -999 - 999 using a maximum of 2 decimal places]

Replaced
Retired

[Add Row]

Scope drop-down (column 2)

Select one of the following options:

- Scope 1
- Scope 2 (location-based)
- Scope 2 (market-based)
- Scope 1+2 (location-based)
- Scope 1+2 (market-based)
- Scope 1+2 (location-based) +3 (upstream)
- Scope 1+2 (location-based) +3 (downstream)
- Scope 1+2 (location-based) +3 (upstream & downstream)
- Scope 1+2 (market-based) +3 (upstream)
- Scope 1+2 (market-based) +3 (downstream)
- Scope 1+2 (market-based) +3 (upstream & downstream)
- Scope 3 (upstream)
- Scope 3 (downstream)
- Scope 3 (upstream & downstream)
- Scope 3: Purchased goods and services
- Scope 3: Capital goods
- Scope 3: Fuel and energy-related activities (not included in Scopes 1 or 2)

- Scope 3: Upstream transportation and distribution
- Scope 3: Waste generated in operations
- Scope 3: Business travel
- Scope 3: Employee commuting
- Scope 3: Upstream leased assets
- Scope 3: Investments
- Scope 3: Downstream transportation and distribution
- Scope 3: Processing of sold products
- Scope 3: Use of sold products
- Scope 3: End-of-life treatment of sold products
- Scope 3: Downstream leased assets
- Scope 3: Franchises
- Other, please specify

Metric drop-down options (column 5)

Select one of the following options from the drop-down menu below. Those with an asterisk (*) are the metrics that can be evaluated against science-based target setting methods (see Technical Note on Science-Based Targets):

- Grams CO2e per revenue passenger kilometer*
- Metric tons CO2e per USD(\$) value-added*
- Metric tons CO2e per square meter*

- Metric tons CO2e per unit of service provided
- Metric tons CO2e per square foot*
- Metric tons CO2e per kilometer

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 Metric tons CO2e per metric ton of aluminum* 	Metric tons CO2e per passenger kilometer*		
Metric tons CO2e per metric ton of steel*	Metric tons CO2e per megawatt hour (MWh)*		
Metric tons CO2e per metric ton of cement*	Metric tons CO2e per barrel of oil equivalent (BOE)		
Metric tons CO2e per metric ton of cardboard*	Metric tons CO2e per vehicle produced		
Grams CO2e per kilometer*	Metric tons CO2e per metric ton of ore processed		
Metric tons CO2e per unit revenue	Metric tons CO2e per ounce of gold		
Metric tons CO2e per unit FTE employee	Metric tons CO2e per ounce of platinum		
Metric tons CO2e per unit hour worked	Metric tons of CO2e per metric ton of aggregate		
Metric tons CO2e per metric ton of product	Metric tons of CO2e per billion (currency) funds under management		
Metric tons of CO2e per liter of product	Other, please specify		
Metric tons CO2e per unit of production			

Is this a science-based target? drop-down options (column 10)

Select one of the following options:

- Yes, this target has been approved as science-based by the Science Based Targets initiative
- Yes, we consider this a science-based target, but this target has not been approved as science-based by the Science Based Targets initiative
- No, but we are reporting another target that is science-based
- No, but we anticipate setting one in the next 2 years
- No, and we do not anticipate setting one in the next 2 years

(C4.1c) Explain why you do not have an emissions target, and forecast how your emissions will change over the next five years.

Question dependencies

This question only appears if you select "No target" in response to C4.1.

Change from 2018

Modified guidance

Response options

Please complete the following table:

Primary reason	Five-year forecast	Please explain

Select from:

- We are planning to introduce a target in the next two years
- Important but not an immediate business priority
- Judged to be unimportant, explanation provided
- Lack of internal resources
- Insufficient data on operations
- No instruction from management
- Other, please specify

Text field [maximum 2,400 characters]

The 2018 and 2017 C02 calculations serve as a baseline for introducing emission targets for future years. In the last five years significant capital improvements have already been made that has resulted in conserving 37% of overall energy costs for the HQ facility. This reduces the % of energy conservation in future years.

Text field [maximum 2,400 characters]

Telos will incorporate ways to reduce C02 emissions for the activities we have control over. Benchmarks will be analyzed with Telos' emissions reporting for realistic targets.

Other climate-related targets

(C4.2) Provide details of other key climate-related targets not already reported in question C4.1/a/b.

Change from 2018

Minor change

Connection to frameworks

TCFD

Metrics & Targets recommended disclosure a) Disclose the metrics used by the organization to assess climate-related risks and opportunities in line with its strategy and risk management process.

Metrics & Targets recommended disclosure c) Describe the targets used by the organization to manage climate related risks and opportunities and performance against targets.

SDG

Goal 7: Affordable and clean energy

Goal 12: Responsible consumption and production

Goal 13: Climate action

2018 RobecoSAM Corporate Sustainability Assessment (DJSI)

Page 36

Climate-related targets

Response options

Please complete the following table. The table is displayed over several rows for readability. You are able to add rows by using the "Add Row" button at the bottom of the table.

Target	KPI – Metric numerator	KPI – Metric denominator (intensity targets only)	Base year	Start year	Target year
Select from: • Energy productivity • Renewable electricity	Text field [maximum 200 characters]	Text field [maximum 200 characters]	Numerical field [enter a number between 1900- 2019]	Numerical field [enter a number between 1900- 2019]	Numerical field [enter a whole number between 2000- 2100]
consumptionRenewable electricity production					
 Renewable energy target including electricity, heat, steam and cooling 					
Renewable fuelWaste					
Zero/low-carbon vehicleEnergy usage					
Land useMethane reduction targetEngagement with suppliers					
R&D investments Other, please specify					

KPI in baseline year	KPI in target year	% achieved in reporting year	Target Status	Please explain	Part of emissions target	Is this target part of an overarching initiative?
Numerical field [enter a number from 0 to 999,999,999,999 using up	Numerical field [enter a number from 0 to 999,999,999,999 using up	Percentage field [enter a percentage from 0-100 using a maximum of 2 decimal places]	Select from: New Underway	Text field [maximum 2,400 characters]	Text field [maximum 2,400 characters]	Select from: RE100 EP100

to 10 decimal places and no commas	to 10 decimal places and no commas		 Achieved Expired Revised Replaced Retired 		[emissions reduction target ID]	 EV100 Below50 – sustainable fuels Science-based targets initiative Reduce short-lived climate pollutants Remove deforestation Low-Carbon Technology Partnerships initiative No, it's not part of an overarching initiative Other, please specify
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[Add Row]

Emissions reduction initiatives

(C4.3) Did you have emissions reduction initiatives that were active within the reporting year? Note that this can include those in the planning and/or implementation phases.

Change from 2018

No change

Connection to other frameworks

SDG

Goal 7: Affordable and clean energy

Goal 13: Climate action

Response options

Select one of the following options:

- Yes
- No

Page 38

(C4.3b) Provide details on the initiatives implemented in the reporting year in the table below.

Question dependencies

This question only appears if you select "Yes" in response to C4.3.

Change from 2018

Minor change

Connection to other frameworks

SDG

Goal 7: Affordable and clean energy

Goal 13: Climate action

Response options

Please complete the following table. The table is displayed over several rows for readability. You are able to add rows by using the "Add Row" button at the bottom of the table.

Initiative type	Description of initiative	Estimated annual CO2e savings (metric tons CO2e)	Scope	Voluntary/ Mandatory
Select from: • Energy efficiency: Building fabric • Energy efficiency: Building services • Energy efficiency: Processes • Fugitive emissions reductions • Low-carbon energy purchase • Low-carbon energy installation • Process emissions reductions • Other, please specify	Select from drop-down options below Current on all building maintenance items; reduce energy use after hours.	Numerical field [enter a number from 0-99,999,999,999 using a maximum of 2 decimal places and no commas] 22.2 metric tons	Select from: Scope 1 Scope 2 (location-based) Scope 2 (market-based) Scope 3	Select from: • Voluntary • Mandatory

Annual monetary savings (unit currency, as specified in C0.4)	Investment required (unit currency, as specified in C0.4)	Payback period	Estimated lifetime of the initiative	Comment
Numerical field [enter a number from 0-999,999,999,999,999 using no decimal places, and no commas] 2341 USD	Numerical field [enter a number from 0-999,999,999,999,999,999 using no decimal places, and no commas] 0	Select from: <1 year 1-3 years 4-10 years 11-15 years 16-20 years 21-25 years >25 years No payback	Select from: <1 year 1-2 years 3-5 years 6-10 years 11-15 years 16-20 years 21-30 years >30 years Ongoing	Text field [maximum 1,500 characters] Reducing temperatures and shutting off lights after hours is an ongoing strategy.

[Add Row]

Description of initiative drop-down options (column 2)

Select one of the following options:

Energy efficiency:Building fabric	Low-carbon energy purchase
• Insulation	Biomass
Maintenance program	Biogas
Other, please specify	Fuel Cells
Energy efficiency:Building services	Geothermal
Enough children y. Building controls	Hydro
Building controls	Solar Hot Water
• HVAC	Solar PV
• Lighting	Solar CPV
Motors and drives	Nuclear
Combined heat and power	Wind
Other, please specify	Other, please specify
Energy efficiency:Processes	Low-carbon energy installation

- Heat recovery
- Cooling technology
- Refrigeration
- Process optimization
- Fuel switch
- Compressed air
- Combined heat and power
- Waste water treatment
- Water reuse
- Reuse of steam
- Machine replacement
- Waste recovery
- Other, please specify

Fugitive emissions reductions

- Agriculture methane capture
- Agriculture N2O reductions,
- Landfill methane capture,
- Oil/natural gas methane leak capture/prevention
- Refrigerant leakage reduction
- Other, please specify

- Biomass
- Biogas
- Carbon Capture & Storage
- Fuel Cells
- Geothermal
- Hydro
- Solar Hot Water
- Solar PV
- Solar CPV
- Natural Gas
- Wind
- Other, please specify

Process emissions reductions

- New equipment
- Product design
- Changes in operations
- Behavioral change
- Process materials selection
- Process water
- Other, please specify

(C4.3d) Why did you not have any emissions reduction initiatives active during the reporting year?

Question dependencies

This question only appears if you select "No" in response to C4.3.

Change from 2018

No change

Response options

This is an open text question with a limit of 5,000 characters.

Please note that when copying from another document into the disclosure platform, formatting is not retained.

C5 Emissions methodology

Emissions methodology

(C5.2) Select the name of the standard, protocol, or methodology you have used to collect activity data and calculate Scope 1 and Scope 2 emissions.

Change from 2018

No change

Response options

Select all that apply from the following options:

- ABI Energia Linee Guida
- Act on the Rational Use of Energy
- American Petroleum Institute Compendium of Greenhouse Gas Emissions Methodologies for the Oil and Natural Gas Industry, 2009
- Australia National Greenhouse and Energy Reporting Act
- Bilan Carbone
- Brazil GHG Protocol Programme
- Canadian Association of Petroleum Producers, Calculating Greenhouse Gas Emissions, 2003
- China Corporate Energy Conservation and GHG Management Programme
- Defra Voluntary 2017 Reporting Guidelines
- ENCORD: Construction CO2e Measurement Protocol
- Energy Information Administration 1605B
- Environment Canada, Sulphur hexafluoride (SF6) Emission Estimation and Reporting Protocol for Electric Utilities
- Environment Canada, Aluminum Production, Guidance Manual for Estimating Greenhouse Gas Emissions
- Environment Canada, Base Metals Smelting/Refining, Guidance Manual for Estimating Greenhouse Gas Emissions
- Environment Canada, Cement Production, Guidance Manual for Estimating Greenhouse Gas Emissions
- Environment Canada, Primary Iron and Steel Production, Guidance Manual for Estimating Greenhouse Gas Emissions

- Environment Canada, Lime Production, Guidance Manual for Estimating Greenhouse Gas Emissions
- Environment Canada, Primary Magnesium Production and Casting, Guidance Manual for Estimating Greenhouse Gas Emissions
- Environment Canada, Metal Mining, Guidance Manual for Estimating Greenhouse Gas Emissions
- EPRA (European Public Real Estate Association) guidelines, 2011
- European Union Emission Trading System (EU ETS): The Monitoring and Reporting Regulation (MMR) General guidance for installations
- European Union Emissions Trading System (EU ETS): The Monitoring and Reporting Regulation (MMR) General guidance for aircraft operators
- Hong Kong Environmental Protection Department, Guidelines to Account for and Report on Greenhouse Gas Emissions and Removals for Buildings, 2010
- ICLEI Local Government GHG Protocol
- India GHG Inventory Programme
- International Wine Industry Greenhouse Gas Protocol and Accounting Tool
- IPCC Guidelines for National Greenhouse Gas Inventories, 2006
- IPIECA's Petroleum Industry Guidelines for reporting GHG emissions, 2003
- IPIECA's Petroleum Industry Guidelines for reporting GHG emissions, 2nd edition, 2011
- ISO 14064-1
- Japan Ministry of the Environment, Law Concerning the Promotion of the Measures to Cope with Global Warming, Superceded by Revision of the Act on Promotion of Global Warming Countermeasures (2005 Amendment)
- Korea GHG and Energy Target Management System Operating Guidelines
- New Zealand Guidance for Voluntary, Corporate Greenhouse Gas Reporting
- Philippine Greenhouse Gas Accounting and Reporting Programme (PhilGARP)
- Programa GEI Mexico
- Regional Greenhouse Gas Initiative (RGGI) Model Rule
- Smart Freight Centre: GLEC Framework for Logistics Emissions Methodologies
- Taiwan GHG Reduction Act
- Thailand Greenhouse Gas Management Organization: The National Guideline Carbon Footprint for organization
- The Climate Registry: Electric Power Sector (EPS) Protocol
- The Climate Registry: General Reporting Protocol
- The Climate Registry: Local Government Operations (LGO) Protocol
- The Climate Registry: Oil & Gas Protocol
- The Cool Farm Tool

- The GHG Indicator: UNEP Guidelines for Calculating Greenhouse Gas Emissions for Businesses and Non-Commercial Organizations
- The Greenhouse Gas Protocol: A Corporate Accounting and Reporting Standard (Revised Edition)
- The Greenhouse Gas Protocol Agricultural Guidance: Interpreting the Corporate Accounting and Reporting Standard for the Agricultural Sector
- The Greenhouse Gas Protocol: Public Sector Standard
- The Tokyo Cap-and Trade Program
- US EPA Climate Leaders: Direct Emissions from Iron and Steel Production
- US EPA Climate Leaders: Direct Emissions from Municipal Solid Waste Landfilling
- US EPA Climate Leaders: Direct HFC and PFC Emissions from Manufacturing Refrigeration and Air Conditioning Equipment
- US EPA Climate Leaders: Direct HFC and PFC Emissions from Use of Refrigeration and Air Conditioning Equipment
- US EPA Climate Leaders: Indirect Emissions from Purchases/ Sales of Electricity and Steam
- US EPA Climate Leaders: Direct Emissions from Stationary Combustion
- US EPA Climate Leaders: Direct Emissions from Mobile Combustion Sources
- US EPA Mandatory Greenhouse Gas Reporting Rule
- WBCSD: The Cement CO2 and Energy Protocol
- World Steel Association CO2 emissions data collection guidelines
- Other, please specify

(C5.2a) Provide details of the standard, protocol, or methodology you have used to collect activity data and calculate Scope 1 and Scope 2 emissions.

Question dependencies

This question only appears if you select "Other, please specify" in response to C5.2.

Change from 2018

No change

Response options

This is an open text question with a limit of 5,000 characters.

Please note that when copying from another document into the disclosure platform, formatting is not retained.

C6 Emissions data

Scope 1 emissions data

(C6.1) What were your organization's gross global Scope 1 emissions in metric tons CO2e?

Change from 2018

No change

Connection to other frameworks

TCFD

Metrics & Targets recommended disclosure b) Disclose Scope 1, Scope 2, and, if appropriate, Scope 3 greenhouse gas (GHG) emissions, and the related risks.

SDG

Goal 13: Climate action

Response options

Complete the following table:

Gross global Scope 1 emissions (metric tons CO2e)	Comment
Numerical field [enter a range of 0-999,999,999,999 using a maximum of 2 decimal places and no commas]	Text field [maximum 2,400 characters] N/A

Scope 2 emissions reporting

(C6.2) Describe your organization's approach to reporting Scope 2 emissions.

Change from 2018

No change

Connection to other frameworks

SDG

Goal 13: Climate action

Response options

Please complete the following table:

Scope 2, location-based	Scope 2, market-based	Comment
Select from:	Select from:	Text field [maximum 2,400 characters]
We are reporting a Scope 2, location-based figure	We are reporting a Scope 2, market-based figure	
We are not reporting a Scope 2, location-based figure	 We have no operations where we are able to access electricity supplier emission factors or residual emission factors, and are unable to report a Scope 2, market-based figure (?) 	
	We have operations where we are able to access electricity supplier emission factors or residual emissions factors, but are unable to report a Scope 2, market-based figure	

Scope 2 emissions data

(C6.3) What were your organization's gross global Scope 2 emissions in metric tons CO2e?

Change from 2018

No change

Connection to other frameworks

TCFD

Page 46

Metrics & Targets recommended disclosure b) Disclose Scope 1, Scope 2, and, if appropriate, Scope 3 greenhouse gas (GHG) emissions, and the related risks.

Response options

Please complete the following table:

Scope 2, location-based	Scope 2, market-based (if applicable)	Comment
Numerical field [enter a range of 0-99,999,999,999 using a maximum of 2 decimal places and no commas] 2177	Numerical field [enter a range of 0-99,999,999,999 using a maximum of 2 decimal places and no commas]	Text field [maximum 2,400 characters] Telos' Headquarters office

Scope 3 emissions data

(C6.5) Account for your organization's Scope 3 emissions, disclosing and explaining any exclusions.

Change from 2018

No change

Connection to other frameworks

TCFD

Metrics & Targets recommended disclosure b) Disclose Scope 1, Scope 2, and, if appropriate, Scope 3 greenhouse gas (GHG) emissions, and the related risks.

SDG

Goal 12: Responsible consumption and production

Goal 13: Climate action

2018 RobecoSAM Corporate Sustainability Assessment (DJSI)

Scope 3

Response options

Please complete the following table:

Page 47

Sources of Scope 3 emissions	Evaluation status	Metric tons CO2e	Emissions calculation methodology	Percentage of emissions calculated using data obtained from suppliers or value chain partners	Explanation
Purchased goods and services	Select from: Relevant, calculated Relevant, not yet calculated Not relevant, calculated Not relevant, explanation provided Not evaluated	Numerical field [enter a number from 0-999,999,999,999 using a maximum of 2 decimal places and no commas]	Text field [maximum 2,400 characters]	Numerical field [enter a number from 0-100 using a maximum of 2 decimal places and no commas]	Text field [maximum 2,400 characters] Telos' initial reporting has not included this calculation, and does not have the appropriate analysis tools for conducting a credible EIO LCA.
Capital goods	Not evaluated				Telos has focused reporting efforts on the most significant Scope 3 categories.
Fuel-and-energy-related activities (not included in Scope 1 or 2)	Not relevant				Everything included in Scope 1 and 2
Upstream transportation and distribution	Not relevant,				This would be included in the purchased goods and services calculation.
Waste generated in operations	Relevant, not yet calculated				Telos has focused reporting efforts on the most significant Scope 3 categories.
Business travel	Relevant, calculated	577.9	Air travel emissions was estimated using the International Civil Aviation Organization (ICAO - a UN		Employee business travel includes air travel and business mileage reported through Telos' etime

			specialized agency) carbon emissions calculator. Each airline ticket <i>From</i> and <i>To</i> airport was entered to determine the total passengers CO2/journey calculated in kilograms. The total kilograms were summed for 2018 and converted to metric tons.	expense reporting. It does not include mileage from rental car usage.
Employee commuting	Relevant, calculated	1392	Employees home location zip code and work location zip code were used for a daily mileage calculation and estimated CO2 using the EPA calculator for an average vehicle and MPG. Daily CO2 emissions were then multiplied by worked days during the year. The worked days were derived from approved timesheets for each employee.	includes all employees home location zip code and work location zip code; does not include consultants, temporary agency employees or subcontractors
Upstream leased assets	Not relevant, explanation provided			Not applicable
Downstream transportation and distribution	Relevant, calculated	16600	The Green Freight Handbook (provided by the Environmental Defense Fund) provides how to calculate metrics & determine a baseline for North American Freight Emissions Factors. Telos used the emissions factors for Air Freight (both low and short flights) and the Truck Freight. Ton miles were calculated for each shipment and then applied the applicable emissions factor.	In 2018, two thirds of all Telos shipments ship directly to our customers from the Ashburn Warehouse. Another third of our shipments are drop shipped to our customer. Drop shipments are not included in Telos' emissions calculation. 94% of domestic shipments from the Ashburn warehouse

			were shipped via ground transportation with only 6% domestic shipments sent via Air. Telos' primary customer base includes many military bases, located both domestically and overseas. When requested by the customer, Telos will ship domestically to an APO address on either the east coast or west coast. Conversely, 11% of Telos shipments are shipped overseas directly to a military base. While the international shipments make up a lower percentage of total shipments, the total carbon emissions from these international shipments contributes to 56% of the total carbon emissions calculation for the year.
Processing of sold products	Not relevant		This is included with the energy usage of the building
Use of sold products	Not evaluated		
End of life treatment of sold products	Not evaluated		
Downstream leased assets	Not relevant		Not applicable to Telos
Franchises	Not relevant		Not applicable to Telos

Investments	Not relevant		Not applicable to Telos
Other (upstream)	Not relevant		Not applicable to Telos
Other (downstream)	Not relevant		Not applicable to Telos

Emissions intensities

(C6.10) Describe your gross global combined Scope 1 and 2 emissions for the reporting year in metric tons CO2e per unit currency total revenue and provide any additional intensity metrics that are appropriate to your business operations.

Change from 2018

Modified guidance

Connection to other frameworks

SDG

Goal 13: Climate action

Response options

Please complete the following table. It is requested that you first report your emissions intensity figure per unit of currency total revenue. You are able to add rows by using the "Add Row" button at the bottom of the table.

Intensity figure	Metric numerator (Gross global combined Scope 1 and 2 emissions)	Metric denominator	Metric denominator: Unit total	Scope 2 figure used	% change from previous year	Direction of change	Reason for change
Numerical field [enter a number from 0- 999,999,999	Metric tons CO2e	Select from: • unit total revenue	Numerical field [enter a number from 0- 999,999,999,999,999	Select from: • Location-based	Numerical field [enter a number from 0-999	Select from: • Increased	Text field [maximum 2,400 characters]

provided • vehicle produced	using a maximum of 10 decimal places and no commas] .00001578 3.6527	Numerical field [enter a number from 0-999,999,999,999 using a maximum of 2 decimal places and no commas] 2177 2177	 barrel of oil equivalent (BOE) billion (currency) funds under management full time equivalent (FTE) employee kilometer liter of product megawatt hour generated (MWh) megawatt hour transmitted (MWh) metric ton of product ounce of gold ounce of platinum passenger kilometer room night produced square meter metric ton of aggregate metric ton of aluminum metric ton of ore processed metric ton of steel unit hour worked unit of production unit of service provided vehicle produced 	using a maximum of 2 decimal places and no commas] 138000000 596	• Market-based	using a maximum of 2 decimal places] 0%	• Decreased • No change	This is the first year of reporting.
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Other, please specify		

C7 Emissions breakdown

Emissions performance

(C7.9) How do your gross global emissions (Scope 1 and 2 combined) for the reporting year compare to those of the previous reporting year?

Change from 2018

No change

Connection to other frameworks

SDG

Goal 7: Affordable and clean energy

Goal 12: Responsible consumption and production

Goal 13: Climate action

Response options

Select one of the following options:

- Increased
- Decreased
- Remained the same overall
- This is our first year of reporting, so we cannot compare to last year
- We don't have any emissions data

C8 Energy

Energy-related activities

(C8.2) Select which energy-related activities your organization has undertaken.

Question Dependencies

The energy-related activities that you select in response to C8.2 determine which energy breakdowns you will be prompted to respond to in the proceeding questions. Please note, if your response to C8.2 is amended, data in dependent questions may be erased.

Change from 2018

No change

Response options

Please complete the following table:

Activity	Indicate whether your organization undertakes this energy-related activity
Consumption of fuel (excluding feedstocks)	Select from:
	Yes
	No
Consumption of purchased or acquired electricity	Yes

Consumption of purchased or acquired heat	
Consumption of purchased or acquired steam	
Consumption of purchased or acquired cooling	
Generation of electricity, heat, steam, or cooling	

(C8.2a) Report your organization's energy consumption totals (excluding feedstocks) in MWh.

Question dependencies

This question only appears if you select "Yes" to any of the activities listed in C8.2. A row will appear in this table for each energy-related activity selected in C8.2. The "Total energy consumption" row will always appear.

Change from 2018

No change

Connection to other frameworks

SDG

Goal 7: Affordable and clean energy

Goal 12: Responsible consumption and production

Goal 13: Climate action

Response options

Please complete the following table:

Activity	Heating value	MWh from renewable sources	MWh from non-renewable sources	Total MWh
Consumption of fuel (excluding feedstock)	Select from:			

	LHV (lower heating value)HHV (higher heating value)Unable to confirm heating value	Numerical field [enter a number from 0 to 9,999,999,999 using up to 2 decimal places and no commas]	Numerical field [enter a number from 0 to 9,999,999,999 using up to 2 decimal places and no commas]	Numerical field [enter a number from 0 to 9,999,999,999 using up to 2 decimal places and no commas]
Consumption of purchased or acquired electricity	N/A		3078	
Consumption of purchased or acquired heat	N/A			
Consumption of purchased or acquired steam	N/A			
Consumption of purchased or acquired cooling	N/A			
Consumption of self-generated non-fuel renewable energy	N/A		N/A	
Total energy consumption	N/A			

C12 Engagement

Value chain engagement

(C12.1) Do you engage with your value chain on climate-related issues?

Change from 2018

No change

Connection to other frameworks

SDG

Goal 12: Responsible consumption and production

Response options

Select all that apply from the following options:

- Yes, our suppliers
- Yes, our customers
- Yes, other partners in the value chain
- No, we do not engage

C14 Signoff

Further information

(C-FI) Use this field to provide any additional information or context that you feel is relevant to your organization's response. Please note that this field is optional and is not scored.

Change from 2018

No change

Response options

This is an open text question with a limit of 9,999 characters.

When copying from another document into the disclosure platform, formatting is not retained.

Note

• Click "File upload" button (paperclip icon) to drag and drop a file if you want to attach one.

Signoff

(C14.1) Provide details for the person that has signed off (approved) your CDP climate change response.

Change from 2018

No change

Response options

Please complete the following table:

Job title	Corresponding job category
Text field [maximum 200 characters]	Select from:
CFO	Board chair
	Board/Executive board
	Director on board
	Chief Executive Officer (CEO)
	Chief Financial Officer (CFO)
	Chief Operating Officer (COO)
	Chief Procurement Officer (CPO)
	Chief Risk Officer (CRO)
	Chief Sustainability Officer (CSO)
	Other C-Suite Officer
	President
	Business unit manager
	Energy manager
	Environmental, health and safety manager
	Environment/Sustainability manager
	Facilities manager
	Process operation manager
	Procurement manager
	Public affairs manager
	Risk manager
	Other, please specify

Important Information

Companies should not consider their CDP response a means of complying with any regulatory requirement to share financially sensitive non-public information with the market. You may wish to consult with your financial, legal, and/or compliance departments for advice on your company's general approach to the provision of forward-looking statements and information concerning risks.

CDP questionnaire copyright and licensed use

The copyright to CDP's annual questionnaire/s is owned by CDP Worldwide, a registered charity number 1122330 and a company limited by guarantee, registered in England number 05013650. Any use of any part of the questionnaire, including the questions, must be licensed by CDP. Any unauthorized use is prohibited and CDP reserves the right to protect its copyright by all legal means necessary.

Terms for responding to Investors (2019 Climate Change)

These terms apply if you are submitting a response to the CDP Climate Change Questionnaire 2019 to Investors. If you are also submitting a response to Supply Chain Members the Terms for responding to Supply Chain Members (2019 Climate Change), below, will also apply.

1.DEFINITIONS

Billing Company: means the organization determined in accordance with the table at the end of these terms.

CDP: means CDP Worldwide, a charitable company registered with the Charity Commission of England and Wales (registered charity no. 1122330 and a company number 05013650). References to "we", "our" and "us" in these terms are references to CDP and the Billing Company.

Deadline: means 31 July 2019.

Fee: means the fee set out in the table at the end of these terms, which is exclusive of any applicable taxes.

Full version: means the version of the Questionnaire which contains all questions that are applicable to you.

Minimum version: means the version of the Questionnaire which contains a subset of the guestions included in the Full Version.

Personal Data: means data which relates to an individual who can be identified from the data, such as a person's name and job title.

Questionnaire: means the Full Version and the Minimum Version of the CDP Climate Change Questionnaire 2019.

Responding Company: means the company responding to the Questionnaire. References to "you" and "your" in these terms are references to the Responding Company.

2.PARTIES

The parties to these terms shall be CDP, the Billing Company (where the Billing Company is not CDP) and the Responding Company.

3.THESE TERMS

These are the terms that apply when you submit a response to our Questionnaire to Investors. If you do not agree to these terms, please contact us at respond@cdp.net to discuss them with us.

4.RESPONDING TO OUR QUESTIONNAIRE

General. When responding to our Questionnaire, you will be given a choice as to whether your response can be made public or whether your response is non-public. We strongly encourage you to make your response public.

Deadline for responding. You must submit your response to us using our online response system by the Deadline for your response to be eligible for scoring and inclusion in any reports.

Public responses. If you agree that your response can be made public, we may use and make it available for all purposes that we decide (whether for a fee or otherwise), including, for example, making your responses available on our website, to our investor signatories and other third parties and scoring your response.

Non-public responses. If your response is non-public, we may use it only as follows:

- (a) make it available as soon as it is received by CDP to our investor signatories (as listed on our website) either directly or through Bloomberg terminals, for any use within their organizations but not for publication unless any data from your response has been anonymized or aggregated in such manner that it has the effect of being anonymized;
- (b) make it available as soon as it is received by CDP to our group companies and affiliates (for example, CDP North America, Inc), our country partners, research partners, report writers and scoring partners:
- (i) to score your response; and
- (ii) for any other use within their organizations but not for publication unless any data from your response has been anonymized or aggregated in such manner that it has the effect of being anonymized.

Amending your response. You may amend a response that you have submitted at any time before the Deadline. After the Deadline has passed, certain amendments to your response can only be made by our staff and we may charge a fee for making them. Please note that any changes to your response after the Deadline may not be reflected in any score or in any report. Please email respond@cdp.net for more information about amending your response.

Scoring of responses to the Full Version (of the Questionnaire). If you submit your response to the Full Version in English using our online response system:

- (a) by the Deadline, your response will be scored;
- (b) after the Deadline but on or before 30 September 2019 you can request an 'On-Demand' score for a fee. Please email scorefeedback@cdp.net for more information on On-Demand scoring.

Please contact your local CDP office for information about scoring if you intend to submit your response in a language other than English.

Scoring of responses to the Minimum Version (of the Questionnaire). Responses to the Minimum Version will only be scored in certain circumstances. Please contact your local CDP office for further information.

Publication and use of scores. If you are responding to a CDP Climate Change Questionnaire for the first time or have received an On-Demand score, you may choose for your score to be "private" but in all other cases CDP may publish your score, and use and make it available for all purposes that we decide (whether for a fee or otherwise), regardless of whether your response is public or non-public. If you choose for your score to be "private", unless you achieve an A grade in which case we may make your score public, we may only make it available to our group companies and affiliates (for example, CDP North America, Inc), our country partners, research partners, report writers and scoring partners, in each case for any use within their organizations but not for publication. Note that if you also submit your response to Supply Chain Members it will also be available to

any Supply Chain Member that has asked you to respond to the Questionnaire. For further details please see the **Terms for responding to Supply Chain Members (2019 Climate Change).**

5.FEE

Fee. We are a not-for-profit organization and charge certain companies an annual administrative fee to enable us to maintain the disclosure system. Unless you are exempt from paying the Fee, as set out below, if you are listed, incorporated or headquartered in a country/region that is listed in the next paragraph, you are required to pay the Fee plus any applicable taxes. The Fee is payable once regardless of how many responses (climate change, forests and water security) you submit in 2019. Please note that we may charge an additional fee if you want to amend your response after the Deadline or if you submit your response after the Deadline and you would like it to be scored.

Countries/regions where the Fee applies. A Responding Company will be required to pay the Fee if it is listed, incorporated or headquartered in any one of the following countries/regions:

Argentina, Australia, Austria, Bahamas, Belgium, Bermuda, Brazil, Canada, Cayman Islands, Channel Islands, Chile, Colombia, Denmark, Finland, France, Germany, Hong Kong, Iceland, India, Indonesia, Ireland, Italy, Japan, Luxembourg, Malaysia, Mexico, Netherlands, New Zealand, Norway, Peru, Philippines, Portugal, Singapore, South Africa, South Korea, Spain, Sweden, Switzerland, Taiwan, Thailand, Turkey, the UK or the USA.

Exemptions from the Fee. A Responding Company is exempt from paying the Fee if:

- (a) it falls within one of CDP's investor samples and it has not submitted a response to CDP in the last three years; or
- (b) it is responding only to CDP's supply chain request.

Please note we will decide in our absolute discretion as to whether the Fee is payable or not and we will notify you before you submit your response. A full list of companies in our investor samples is available on our website.

Payment of the Fee. You must pay the Fee by credit or debit card or request an invoice via CDP's online corporate dashboard, which must be paid within such time as set out in the invoice. Please note that you will not be able to submit your response unless you have paid the Fee, you have requested an invoice or you are exempt from paying the Fee.

6.RIGHTS IN THE RESPONSES

Ownership. All intellectual property rights in your response will be owned by you or your licensors.

License. You grant to us, or shall procure for us, a perpetual, irrevocable, non-exclusive, assignable, sub-licensable, royalty-free and global license to use your response and any copyright and data base rights in your response for the uses set out in these terms.

7.IMPORTANT REPRESENTATIONS

You confirm that:

- (a) the person submitting the response to us is authorized by you to submit the response;
- (b) you have obtained all necessary consents and permissions to submit the response to us; and
- (c) the response that you submit:

- (i) does not infringe the rights of any third party (including privacy, publicity or intellectual property rights);
- (ii) does not defame any third party; and
- (iii) does not include any Personal Data.

8.LIABILITY

We do not exclude or limit in any way our liability to you where it would be unlawful to do so. This includes liability for death or personal injury caused by our negligence or the negligence of our employees, agents or subcontractors; for fraud or fraudulent misrepresentation.

We are not liable for business losses. Subject to these terms, CDP and the Billing Company have no liability to you in any circumstances for any loss of revenue, loss of profit, loss of business, business interruption, loss of business opportunity, loss of goodwill, loss of reputation, loss of, damage to or corruption of data or software or any indirect or consequential loss or damage.

Exclusion of liability. Subject to these terms, CDP and the Billing Company have no liability to you in any circumstances arising from the content or submission of your response to us, our use of your response and/or the use of your response by any third parties.

Limitation of liability. Subject to these terms, CDP and the Billing Company's total liability to you in all circumstances shall be limited to an amount equivalent to the Fee or to £625 if you are not required to pay the Fee.

9.GENERAL

We may transfer our rights to someone else. We may transfer our rights and obligations under these terms to another organization.

Nobody else has any rights under these terms. These terms are between you and us. No other person shall have any rights to enforce any of its

terms.

Entire agreement. These terms constitute the entire agreement between you and us unless you also choose to share your response with supply chain members, in which case you will also be subject to our Terms for responding to Supply Chain Members (2019 Climate Change).

Variation. CDP (acting on its own behalf and the Billing Company's behalf, if applicable) reserves the right to change these terms at any time. Such changes shall be effective immediately or such other time as CDP elects. In the event of any materially adverse changes, you may request to withdraw your response within 30 days of us notifying you of the change.

If a court finds part of these terms illegal, the rest will continue in force. Each of the paragraphs of these terms operates separately. If any court or relevant authority decides that any of them are unlawful, the remaining paragraphs will remain in full force and effect.

Governing law and jurisdiction. These terms are governed by English law and you and us both agree to the exclusive jurisdiction of the English courts to resolve any dispute or claim arising out of or in connection with these terms or their subject matter or formation.

Language. If these terms are translated into any language other than English, the English language version will prevail.

10.AMOUNT OF FEE

Location of Responding Company	Fee (exclusive of any applicable taxes)

Brazil	BRL 3,560
India	INR 67,000
Japan	JPY 97,500
UK	GBP 625
Europe (excluding UK)	EUR 925
Rest of the world	USD 975

11.BILLING COMPANY

Billing Company	Location of Responding Company
CDP Worldwide	Australia, Bahamas, Bermuda, Cayman Islands, Channel Islands, Hong Kong, Indonesia, Ireland, Malaysia, New Zealand, Philippines, Singapore, South Africa, South Korea, Taiwan, Thailand, Turkey, United Kingdom
CDP Worldwide (Europe) gGmbH	Austria, Belgium, Denmark, Finland, France, Germany, Iceland, Italy, Luxembourg, Netherlands, Norway, Portugal, Spain, Sweden, Switzerland
CDP North America, Inc	Canada, USA
Carbon Disclosure Project (Latin America)	Argentina, Brazil, Chile, Colombia, Mexico, Peru
Carbon Disclosure Project India	India

一般社団法人	Japan
CDP Worldwide-Japan	

If the Responding Company is located in a territory that is not listed in the table above, the Billing Company shall be **CDP Worldwide**.

Terms for responding to Supply Chain Members (2019 Climate Change)

These terms apply if you are submitting a response to the CDP Climate Change Questionnaire 2019 to Supply Chain Members. If you are also submitting a response to Investors the Terms for responding to Investors (2019 Climate Change), above, will also apply.

1.DEFINITIONS

CDP: means CDP Worldwide, a charitable company registered with the Charity Commission of England and Wales (registered charity no. 1122330 and a company number 05013650). References to "we", "our" and "us" in these terms are references to CDP.

Deadline: means 31 July 2019.

Full version: means the version of the Questionnaire which contains all questions that are applicable to you.

Minimum version: means the version of the Questionnaire which contains a subset of the questions included in the Full Version.

Personal Data: means data which relates to an individual who can be identified from the data, such as a person's name and job title.

Questionnaire: means the Full Version and the Minimum Version of the CDP Climate Change Questionnaire 2019.

Responding Company: means the company responding to the Questionnaire. References to "you" and "your" in these terms are references to the Responding Company.

Supply Chain Member: means an organization that is requesting data from its suppliers.

2.PARTIES

The parties to these terms shall be CDP and the Responding Company.

3.THESE TERMS

These are the terms that apply when you submit a response to our Questionnaire to Supply Chain Members. If you do not agree to these terms, please contact us at respond@cdp.net to discuss them with us.

4.RESPONDING TO OUR QUESTIONNAIRE

General. When responding to our Questionnaire, you will be given a choice as to whether your response can be made public or whether your response is non-public. We strongly encourage you to make your response public, but in either case, we will not divulge the relationship between you

and any Supply Chain Member that has asked you to respond other than to our group companies and affiliates (for example, CDP North America, Inc), our country partners, research partners, report writers and scoring partners, all of which are obliged to keep such relationship confidential. **Deadline for responding.** You must submit your response to us using our online response system by the Deadline for your response to be eligible for scoring and inclusion in any reports.

Public responses. If you agree that your response can be made public, we may use and make it available for all purposes that we decide (whether for a fee or otherwise), including, for example, making your responses available on our website, to our investor signatories and other third parties and scoring your response. Note that information you submit within the Supply Chain module (2019 Climate Change) will be treated as non-public (see below for details).

Non-public responses. If your response is non-public, we may use it only as follows:

- (a) make it available as soon as it is received by CDP to any Supply Chain Member that has asked you to respond to the Questionnaire for any use within their organization but not for publication unless any data from your response has been anonymized or aggregated in such manner that it has the effect of being anonymized;
- (b) make it available as soon as it is received by CDP to our group companies and affiliates, our country partners, research partners, report writers and scoring partners:
- (i) to score your response; and
- (ii) for any other use within their organizations but not for publication unless any data from your response has been anonymized or aggregated in such manner that it has the effect of being anonymized.

Supply Chain module (2019 Climate Change). Information you submit in response to the Supply Chain module (2019 Climate Change) (questions SC0, SC1, SC2, SC3 and SC4 of the Questionnaire) will be treated as non-public even if you choose to make your response public. Questions SC1.1, SC2.1, SC2.2a, SC3.1a and SC4.2e ask you to select a Supply Chain Member using a drop-down menu in our online response system, and only the Supply Chain Member you select for each row will have access to the information in it. For all other questions in the Supply Chain module (2019 Climate Change) the information you submit will be accessible to any Supply Chain Member that has asked you to respond to the Questionnaire. All information you submit in the Supply Chain module (2019 Climate Change) will be accessible to CDP and to our group companies and affiliates, our country partners, research partners, report writers and scoring partners, all of which are obliged to keep such information confidential.

Amending your response. You may amend a response that you have submitted at any time before the Deadline. After the Deadline has passed, certain amendments to your response can only be made by our staff and we may charge a fee for making them. Please note that any changes that you make to your response after the Deadline may not be reflected in any score or in any report. Please email respond@cdp.net for more information about amending your response.

Scoring of responses to the Full Version (of the Questionnaire). If you submit your response to the Full Version in English using our online response system:

- (a) by the Deadline, your response will be scored;
- (b) after the Deadline but on or before 30 September 2019 you can request an 'On-Demand' score for a fee. Please email scorefeedback@cdp.net for more information on On-Demand scoring.

Please contact your local CDP office for information about scoring if you intend to submit your response in a language other than English.

Scoring of responses to the Minimum Version (of the Questionnaire). Responses to the Minimum Version will only be scored in certain circumstances. Please contact your local CDP office for further information.

Publication of scores. Unless you achieve an A grade, in which case we may make your score public, we may only make your score available to any Supply Chain Member that has asked you to respond to the Questionnaire, our group companies and affiliates (for example, CDP North America, Inc), our country partners, research partners, report writers and scoring partners, in each case for any use within their organizations but not for publication.

5.RIGHTS IN THE RESPONSES

Ownership. All intellectual property rights in your response will be owned by you or your licensors.

License. You grant to us, or shall procure for us, a perpetual, irrevocable, non-exclusive, assignable, sub-licensable, royalty-free and global license to use your response and any copyright and data base rights in your response for the uses set out in these terms.

6.IMPORTANT REPRESENTATIONS

You confirm that:

- (a) the person submitting the response to us is authorized by you to submit the response;
- (b) you have obtained all necessary consents and permissions to submit the response to us; and
- (c) the response that you submit:
- (i) does not infringe the rights of any third party (including privacy, publicity or intellectual property rights);
- (ii) does not defame any third party; and
- (iii) does not include any Personal Data.

7.LIABILITY

We do not exclude or limit in any way our liability to you where it would be unlawful to do so. This includes liability for death or personal injury caused by our negligence or the negligence of our employees, agents or subcontractors; for fraud or fraudulent misrepresentation.

We are not liable for business losses. Subject to these terms, CDP has no liability to you in any circumstances for any loss of revenue, loss of profit, loss of business, business interruption, loss of business opportunity, loss of goodwill, loss of reputation, loss of, damage to or corruption of data or software or any indirect or consequential loss or damage.

Exclusion of liability. Subject to these terms, CDP has no liability to you in any circumstances arising from the content or submission of your response to us, our use of your response and/or the use of your response by any third parties.

Limitation of liability. Subject to these terms, CDP's total liability to you in all circumstances shall be limited to £625. 8.GENERAL

We may transfer our rights to someone else. We may transfer our rights and obligations under these terms to another organization.

Nobody else has any rights under these terms. These terms are between you and us. No other person shall have any rights to enforce any of its terms.

Entire agreement. These terms constitute the entire agreement between you and us, unless you also choose to share your response with investors in which case you will also be subject to our Terms for responding to Investors (2019 Climate Change).

Variation. CDP reserves the right to change these terms at any time. Such changes shall be effective immediately or such other time as CDP elects. In the event of any materially adverse changes, you may request to withdraw your response within 30 days of us notifying you of the change.

If a court finds part of these terms illegal, the rest will continue in force. Each of the paragraphs of these terms operates separately. If any court or relevant authority decides that any of them are unlawful, the remaining paragraphs will remain in full force and effect.

Governing law and jurisdiction. These terms are governed by English law and you and us both agree to the exclusive jurisdiction of the English courts to resolve any dispute or claim arising out of or in connection with these terms or their subject matter or formation.

Language. If these terms are translated into any language other than English, the English language version will prevail.

About CDP

CDP is an international non-profit that drives companies and governments to reduce their greenhouse gas emissions, safeguard water resources and protect forests.

Voted number one climate research provider by investors and working with institutional investors with assets of US\$96 trillion, we leverage investor and buyer power to motivate companies to disclose and manage their environmental impacts.

Over 7,000 companies with some 50% of global market capitalization disclosed environmental data through CDP in 2018. This is in addition to the over 750 cities, states and regions who disclosed, making CDP's platform one of the richest sources of information globally on how companies and governments are driving environmental change. CDP, formerly Carbon Disclosure Project, is a founding member of the We Mean Business Coalition. Please visit www.cdp.net or follow us @CDP to find out more.

What is the legal status of CDP?

CDP Worldwide (CDP) is a UK Registered Charity no. 1122330 and a company limited by guarantee registered in England no. 05013650. The charity has wholly owned subsidiaries in Germany and China and companies in Australia, Brazil and India over which it exercises control through majority

Board representation. In the US, CDP North America, Inc. is an independently incorporated affiliate which has United States IRS 501(c)(3) charitable status.

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Climate-KIC is supported by the EIT, a body of the European Union

